

I'm still so grateful for the high level of customer service you were able to provide us. I plan to be in touch when the need arises. Designer



Thanks Dimitri,! I really, really appreciate you making it happen To get everything done before our first day of school today.



Monica Hostetler, Founding Director of Operations





BRILLA COLLEGE PREP Public Charter School

I've learned in my time in the industry that relationships are crucial to getting things done. That is why I would like to recommend Academy Furniture to you.

Brilla has known about Academy Furniture since we opened. In our inaugural year we hired a different company to deliver our furniture. It was unequivocally the worst decision we made during our first year. The delivery was a disaster! Items were missing, delivery people were late and did not know how to assemble furniture, billing was incorrect. We learned from our mistake this year and hired Academy Furniture. The service we received from Academy Furniture was worlds better than we received in our first year. Academy was professional, courteous, on time, on budget, and their employees provided true "white glove" delivery and installation. In fact Academy came in and re-installed items that we ordered from our first furniture company! They fixed the mistakes that we made last year.

All in all Academy Furniture is an outstanding vendor. Both Howard and Dimitri are hands on, available, and engaging. They are consummate professionals and care a great deal about their customers.



Noah Barnes Chief Operating Officer



I am writing this letter as a recommendation for Academy Furniture. I recently took over this position back in July of 2013. During the summertime, the school year was fast approaching and we were without our furniture as a result of a delay from the manufacturer. President – Dimitri Dimitriades contacted me every day and arranged rental furniture at no cost to our school until our order arrived. I was so impressed with the attention that was given after the initial hiccup, that I ordered the furniture for next year in advance. Should you have any questions, please feel free to contact me.



Charnay C. Phaire Director of Operations



Howard and Academy Furniture are rock stars! As I juggled a growing roster of clients they took one of the major loads off my mind by listening and offering only what furniture options I needed, at the budget I requested, in a timely manner.

When I wanted details and specs, I received them at length. When time was of the essence they summarized and provided only the key points.

Howard, in particular knows his stuff. His 12+ years in the industry is immediately apparent. Most important, I never waited an extended period of time for an answer.

Their top notch customer service and responsiveness was a respite in a sea of service mediocrity. I would absolutely work with Academy Furniture again.



Magalie Rene Owner, Designer



We have been working with Academy Furniture and Supplies for the past 2 years. They have provided instructional and student materials as well as furniture for our classrooms and office suite. We are a charter school who has just moved into our new facility over this past summer. With Academy Furniture's team of professionals we were able to furnish our classrooms and customize our main office suite. Purchasing was easy, convenient and our deliveries were received on-time.

Howard Schreiber has been extremely responsive to our needs and has not failed to provide top quality customer service. He is a rare combination of product knowledge, resourcefulness and genuine respect of our budgetary constraints. I have called on his expertise many times over this pas year. Each year, Howard and his team responded immediately to offer us a variety of options within the budget guidelines I provided.

I highly recommend this company and I would be happy to speak with you regarding my relationship with them.



Desíree Galashaw Assistant Principal



Academy Furniture is a great company. They came and visited us at the beginning of our project, spent a lot of time helping us figure out what we needed and what would suit out space. We were in the middle of a big expansion, and they took a lot of the stress out of the process for us. We had researched other companies, but we found that not only were Academy more competitive, but their White Glove service was so reasonable that we ended up saving money, time and energy. We did not have to wait for multiple deliveries, everything arrived together and they were there to install it. Their team brought everything, set it up for us, and we were ready to go.

They are a very professional and experienced company. I could not recommend them more highly, and I am so glad we found out about them. They will take a lot of the pressure off you and will save you money and time in the process.



Eileen Johnson

Director Little Missionary's Day Nursery



Academy is one of the most reliable, dependable, and trustworthy companies we have as a vendor. They tend to every need we have to make sure we're satisfied with our purchase so that we have what we need for our students and staff.

They are our go to company for school furniture!



Kashani Stokley Director of Operations



As a customer of Academy furniture for two years now, I'm happy to confirm our complete satisfaction with their services.

The switch from our previous supplier has been an entirely positive experience.

Howard has been responsive to our requests, with a quick turnaround on quotations. Prices have been consistently competitive and their delivery/installation services allowed me to relax (a bit) as the first day of school approached.

I'd happily recommend Howard & Dimitri's team to any other schools Looking for a comprehensive supplier for their campus facility Requirements. Their professionalism & approach to customer service Set them apart from the competition.



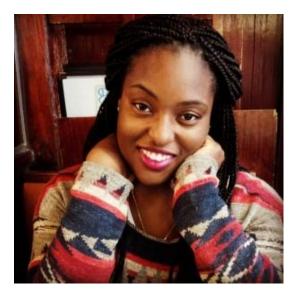
David Boehm Director of Finance & Operations





Academy was instrumental in getting our initial year off to a positive start. Dimitri and his team worked with us to schedule our furniture delivery around our building renovations and the arrival of our teachers.

I look forward to working with Academy again next year when we expand to second grade.



Ferrugia Sonthonax

Director of Operations